

Price Match policy

TRUEWEST SOLAR strives to bring you the best products at the most competitive price we can.

Price Matching

When comparing pricing, ensure comparisons are made with identical products or comparable systems. There can be big differences in solar modules and BOS equipment like inverter/charger systems and battery banks. We always encourage you to call us and ask what is making us different from the rest.

TRUEWEST SOLAR will always try to match and beat competitor pricing on an identical product. If a price match is requested, documentation (like a quote) showing our competitors pricing is required.

TRUEWEST SOLAR will only match the pricing of our direct competitors. We don't match prices on "ready to go" systems offered on websites. Most are declared complete but in the real world this is rarely the case, so one thing comes to another - so a quote is the best indicator, what we are up against.

TRUEWEST SOLAR reserves the right to not sell any product below our cost. Certain competitors and products may not qualify.

Exchange Rates

85% of all of our products are purchased in US Dollars. Therefore, the CAD/US exchange rate has a direct effect on pricing. If the Canadian dollar is the same value of the US dollar, it is our goal to have our Canadian pricing the same as, or as close as possible, to our US competitors.

However, even if the US and CDN dollar may be equal, CDN pricing may be up to 5% more due to trade factors.

- Country of Origin, Customs, Duties/Tariffs Insurance. Broker fees.
- Environmental/Recycling taxes charge upon product entering Canada
- Special shipping charges: Batteries (dangerous goods), Solar Modules (fragile items) and oversized items (solar modules, certain electronic equipment).

If you're comparing US pricing with our pricing, please ensure you take into account the total cost incl. importing and transporting the said products.

If you should have any questions please contact us