

Rates & Policies

Over the years, we have developed the following rates and policies, which we have found to be fair to everyone. Rates and policies are subject to change without notice. If you have questions, please contact us at 1 306-298-2088

Off-grid PV or hybrid power systems typically involve more custom design than utility-connected systems, as they are the sole source of winter power. More design issues are addressed (for example, water supply, heat, generator interface, etc.) and more user education is usually necessary. You may expect a free initial consultation, of up to one hour, either on our business site or by telephone. After this initial consultation we will charge for our design services at the rates below.

Pure Consultation Services

We are available to assist with site planning, system design, integration, and engineering issues, new-owner education, and other general consultation related to renewable energy. Our rate is **\$60/hour**, billed in quarter-hour increments for all work directly related to your job.

System Proposal

A System Proposal will include an explanation of the products, and price for the System Component Package on the products you order, including alternatives as appropriate, and a Good Faith Estimate. If you choose to proceed, a 50% deposit will secure your order.

Credit toward purchase: On smaller (generally under 1,200 array watts) off-grid systems, one half of consulting, system design, and on-site evaluation fees **(50%) will be credited** toward a system purchase over \$3,000, if purchased within one year.

System Design

System design and related consultation: **\$60/hour**, depending on complexity of system. **On-site evaluation:** System design rate, plus travel.

Travel Time and Mileage

Travel time is charged at normal labor of **\$50 /hour**, one way only. Travel mileage is charged at **\$0.55/km** for a company vehicle. **\$0.45/km** for a private vehicle.

Our Policy

1. We will not install equipment.
2. We compete on the basis of our knowledge, quality of service, and after-sale support. We do not meet-or-beat others' prices.
3. Orders must be prepaid before shipment.
4. We do not generally maintain a large inventory of major components. This allows us to recommend the best equipment for each situation, rather than what we have in stock, and allows us to supply fresh product stock.
5. Rates and policies may be negotiated on an individual case basis, if such adjustment is made before service is performed.